

# Emerging Food Demand in Asia:

Drivers Features Outcomes

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BBEFOUR









**FACT**: Global wealth creation is producing a global middle class.

#### **HYPOTHESIS:**

- Affluent Asian consumers will drive global demand.
- Asian norms will increasingly drive the global food system.













### The World Today



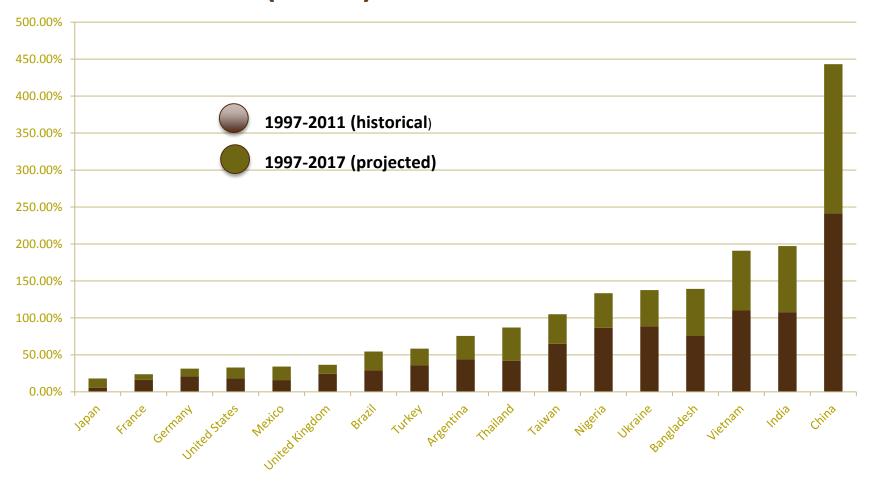






# Per Capita GDP Growth Rates 1997-2017 (IMF)









### Five Research Areas



- 1. Food Technology/biotechnology
- 2. Consumer trends: Upper/Middle class Asia
- 3. Competition/policy/regulatory landscape
- 4. Agriculture/food distribution & packaging
- 5. Environment & resources





### Six Key Insights:



- East Asia/China a bioscience leader.
- Chinese consumers the global driver.
- "Harvesting trust:" branding as a guarantee of quality.
- Asian diet: synthesis of tradition & science.
- Food as a service: "Asia without kitchens."
- Product differentiation; niche markets.





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#### Today

Few large commercial global registrants of biotech transgenic events



#### **Future**

600+ firms seeking to register transgenic and novel technology events







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### Today

Compartmentalized nutrition and wellness model



#### **Future**

Integrated medical, food and genomics models that are infinite and evolve exponentially









#### Today

Antiquated transportation systems



#### **Future**

A highly sophisticated modern transportation and infrastructure system







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Today

Middle class development focused on caloric increase



#### **Future**

Middle class with means to demand assured quality, variety, and consumer choice









Infinite Opportunities



