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Bio Stimulants:
An Emerging Technology for the Fertilizer Industry

our Challenges
our Image
our Future





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# Bio Stimulants: An Emerging Technology for the Fertilizer Industry?

Dr. Peter Carlson – Managing Director, Phytologic Systems, LLC November 20, 2014

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# **Bio Stimulants:**

Biologically derived and viable inputs that enhance plant performance for sustainably-enhanced agriculture.

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## Bio Stimulants & The Fertilizer Industry

- How are Bio Stimulants related to plant nutrition?
- How can Bio Stimulants be employed and deployed with plant nutritional materials?
- Are certain Bio Stimulants an emerging technology for the fertilizer industry?

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# Bio Stimulants & The Fertilizer Industry

- Create "specialty" products that are clearly differentiated from commodity status materials and allow for premium pricing opportunities.
- What questions should be asked of firms regarding their Bio Stimulant materials for use with fertilizers?
- What performance information is critical to assemble before developing Bio Stimulant containing fertilizer products?

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## Bio Stimulants & The Fertilizer Industry

- Bio Stimulants Reproducible Results are Key...
- Marketing of Bio Stimulants
  - Are there:
    - Multi-crop,
    - Multi-variety,
    - Multi-nutrient,
    - Multi-geography, and
    - Multi-year replicated trial data

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# Advantages and Value

What could bio stimulants do for you?

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# How to Use & How to choose

"Caveat Emptor"

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### Bio Stimulants & The Fertilizer Industry

To paraphrase Ronald Reagan:

 "Trust that Bio Stimulants <u>may</u> add performance and value to your product offerings but <u>verify</u> their routine performance."

And now it is time to hear your comments and learn of your experiences and issues with Bio Stimulants.....