

Political Dynamics Impacting Ag and the Fertilizer Industry

Clark Mica

Vice President, Legislative Affairs

Tel: (202) 515-2725 | Email: cmica@tfi.org







Donald J. Trump ✓

@realDonaldTrump

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In all fairness, Nancy Pelosi deserves to be chosen Speaker of the House by the Democrats. If they give her a hard time, perhaps we will add some Republican votes. She has earned this great honor!

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17K



83K

SUBPOENA

BY AUTHORITY OF THE HOUSE OF REPRESENTATIVES OF THE
CONGRESS OF THE UNITED STATES OF AMERICA

To

You are hereby commanded to be and appear before the

of the House of Representatives of the United States at the place, date, and time specified below.



to produce the things identified on the attached schedule touching matters of inquiry committed to said committee or subcommittee; and you are not to depart without leave of said committee or subcommittee.

Place of production: 2321 Rayburn House Office Building, Washington, D.C. 20515

Date:

Time: 12:00 noon

The logo features a large white circle centered on a solid orange background. The text "U.S. Senate" is written in a bold, black, sans-serif font across the middle of the white circle. Two short, thin black horizontal lines extend from the left and right edges of the white circle, passing through the orange background.

U.S. Senate



2016 Presidential

Ohio

Florida

Wisconsin

Pennsylvania

Michigan

West Virginia

North Dakota

Indiana

Missouri

Montana*

2018 Senate/Governor

52%-46% / 50%-46%

50%-50% / 51%-49%???

55%-45% / 50%-48%

56%-43% / 58%-41%

52%-46% / 53%-44%

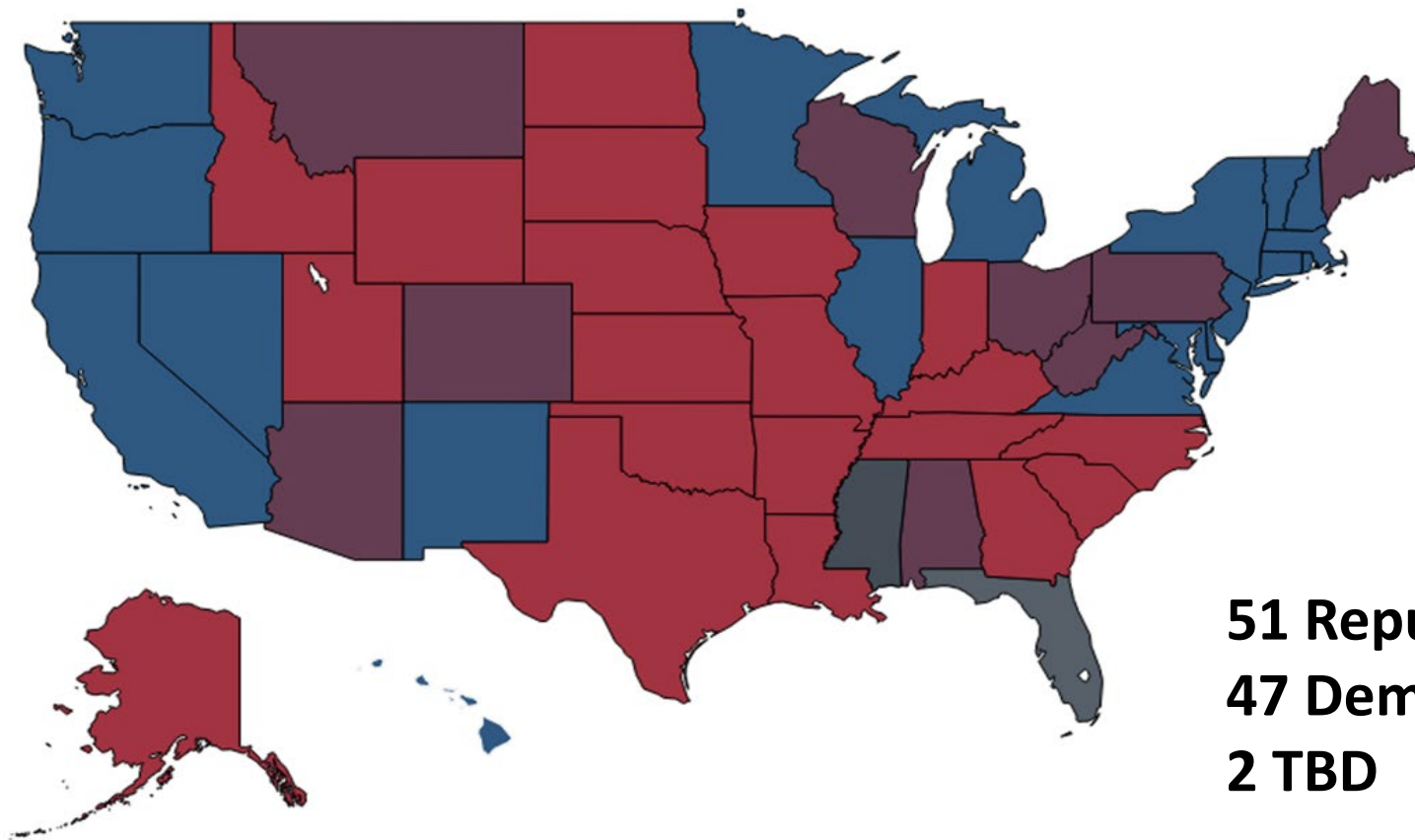
50%-46%

55%-45%

51%-45%

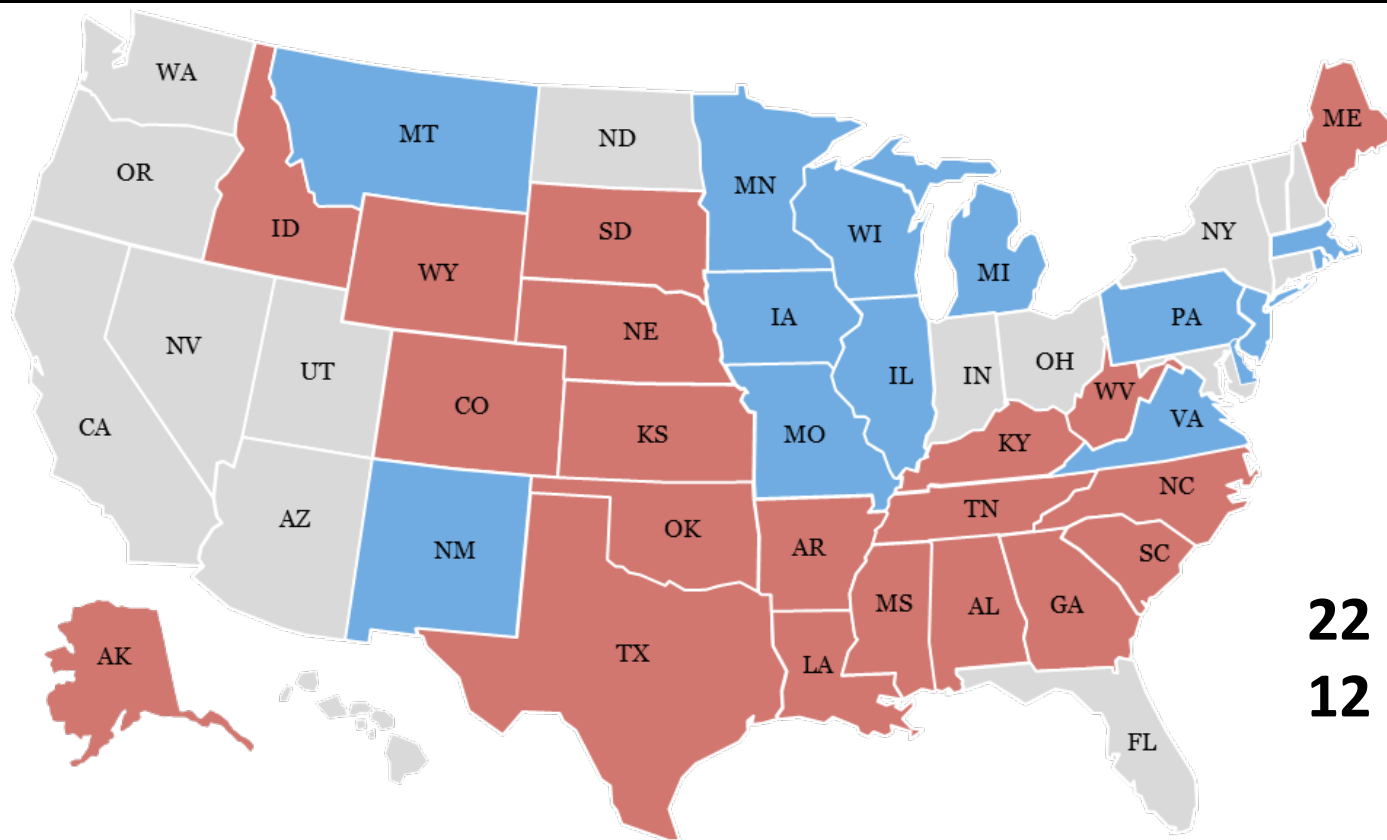
51%-45%

50%-47%



51 Republicans
47 Democrats
2 TBD

2020 Senate Races

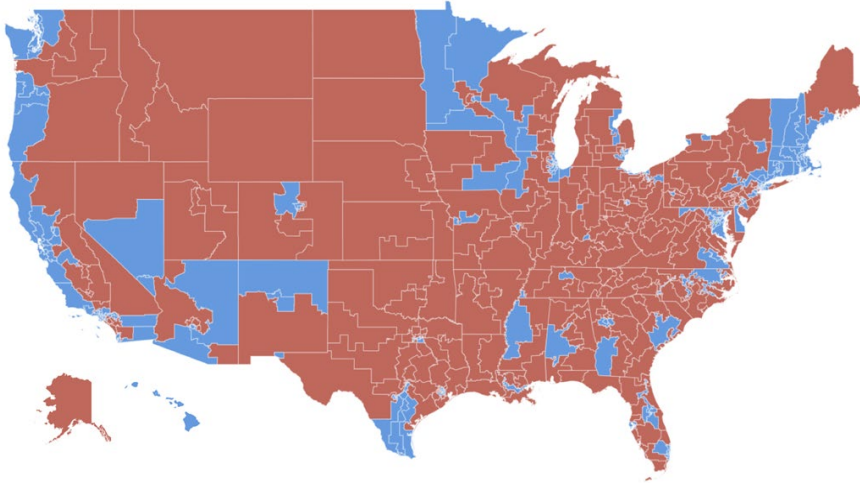


22 Republicans
12 Democrats



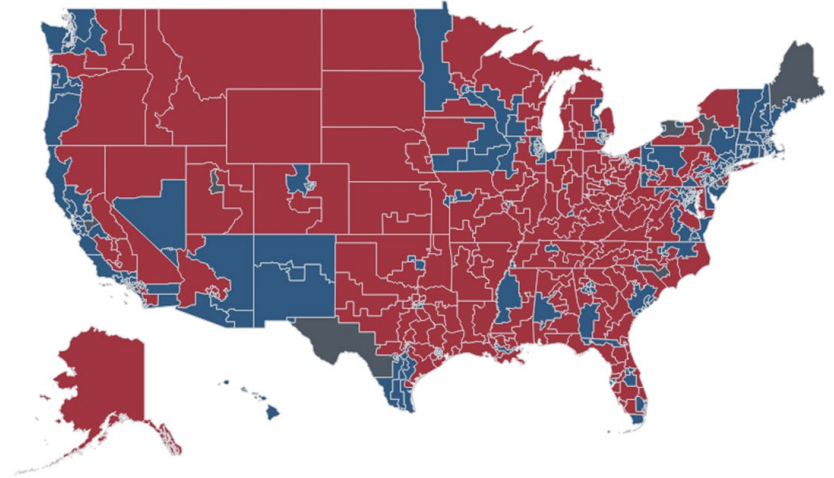
U.S. House of Representatives

2016



241 Republicans
194 Democrats

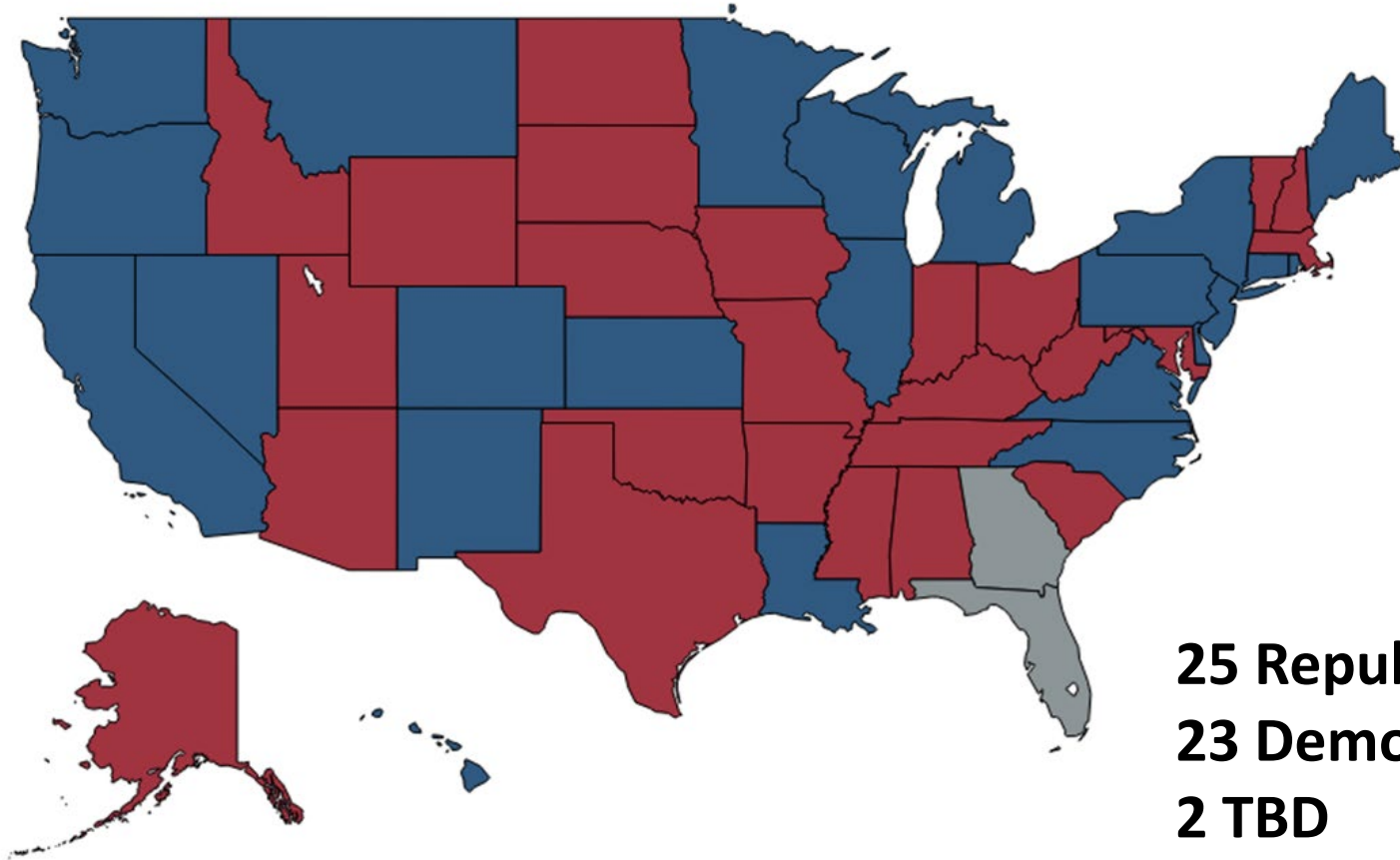
2018



228 Democrats (+33)
199 Republicans
8 TBD

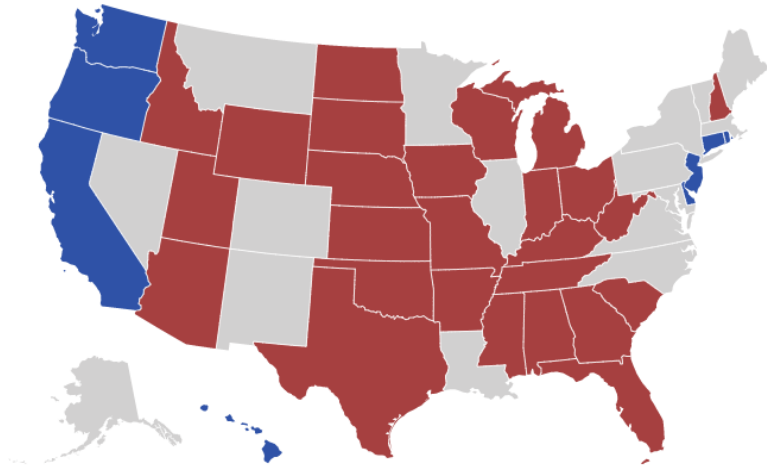


Governors/ State Legislatures



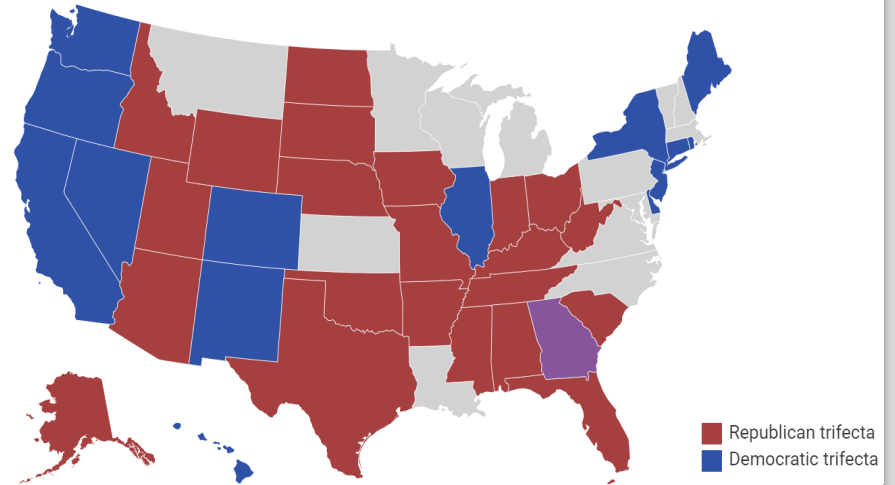
25 Republicans (-6)
23 Democrats (+ 7)
2 TBD

2016



26 Republican
8 Democrat

2018



22 Republican
14 Democrat

Source: Ballotpedia



**What Does This
Mean for Fertilizer?**

DEMOCRATIC INCUMBENT

REPUBLICAN INCUMBENT

Pure urban

33



1



Urban-suburban mix

41



7



Dense suburban

56



27



Sparse suburban

35



51



Rural-suburban mix

21



93



Pure rural

9




61





Change = New Opportunities

- **6-8 Freshman in the U.S. Senate**
- **More than 80 Freshman in U.S. House
(18% Turnover)**
- **New Committee Chairs in the House**

A solid orange vertical bar is positioned on the left side of the slide.

“These new members might not know anything more than the caricature that is your industry. The longer they are in Washington D.C. without hearing a clear, concise and positive message from you, the more likely they are to believe the worst.”

ROKK Solutions



CONGRESSIONAL **FERTILIZER CAUCUS**

- **51 Members of the House**
- **4 Bipartisan Co-Chairs**
- **98% Win Rate - Only 1 loss!**
- **At least 2 Democrat Committee Chairs**

2018 Congressional Fertilizer Caucus Site Visits

1) Rep. Andy Biggs (R-AZ)	Bio Huma Netics	Gilbert, AZ
2) Rep. Lynn Jenkins (R-KS)	CVR Partners	Coffeyville, KS
3) Rep. Cheri Bustos (D-IL)	Gold Star/Growmark	Aledo, IL
4) Rep. Rodney Davis (R-IL)	HarBrand Inc./Marco NPK	Clinton, IL
5) Rep. Ted Yoho (R-FL)	Mayo Fertilizer	Lake City, FL
6) Rep. Kurt Schrader (D-OR)	Nutrien	Salem, OR
7) Rep. James Comer (R-KY)	Nutrien	Fancy Farm, KY
8) Rep. Rick Allen (R-GA)	Nutrien	Augusta, GA
9) Rep. David Valladao (R-CA)	Simplot	Helm, CA
10) Rep. Paul Gosar (R-AZ)	Wilbur-Ellis	Yuma, AZ
11) Rep. Fred Upton (R-MI)	Wilbur-Ellis	Watervliet, MI







- Supported more than 60 members of Congress
- 92% Success Rate!
- Solid base of support for 116th Congress

Growing the Voice of Fertilizer in
Washington, D.C.!



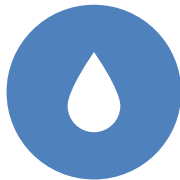






Policy Impacts

TFI Public Policy Priorities



Water Quality



**Safety and
Security**



Clean Air Act



Transportation



Energy



**Regulatory
Reform**



**LOWERING
PRESCRIPTION
DRUG PRICES**



RAISING WAGES



INFRASTRUCTURE



**ENVIRONMENT/
CLIMATE CHANGE**



**CAMPAIGN FINANCE
REFORM**



**OVERSIGHT AND
INVESTIGATIONS**




GUN CONTROL



**IMMIGRATION/
DACA**

House Democrat Priorities

FARM BILL?

A group of people, including men and women, are seated around a large wooden conference table in a meeting room. They appear to be engaged in a discussion. The room has a large mirror on the wall and recessed ceiling lights. The image is overlaid with a semi-transparent dark layer.

“I want this done. I don’t want this farm bill to be on my plate when I become chairman,” Colin Peterson, D-Minn.

North American Free Trade Agreement (NAFTA)/United States-Mexico-Canada Agreement (USMCA)

Countries: Canada, Mexico

■ Complete ■ In progress ■ Stalled



US-Korea Free Trade Agreement (KORUS)

Countries: South Korea



Sect. 232 – nat'l security – steel & aluminum

Countries: All countries

Indefinite exemptions: Argentina, Brazil, Australia, South Korea



Sect. 232 – nat'l security – automobiles

Countries: All countries



Sect. 301 – unfair trade practices – intellectual property theft

Countries: China



*The first set of US and Chinese tariffs took effect on July 6

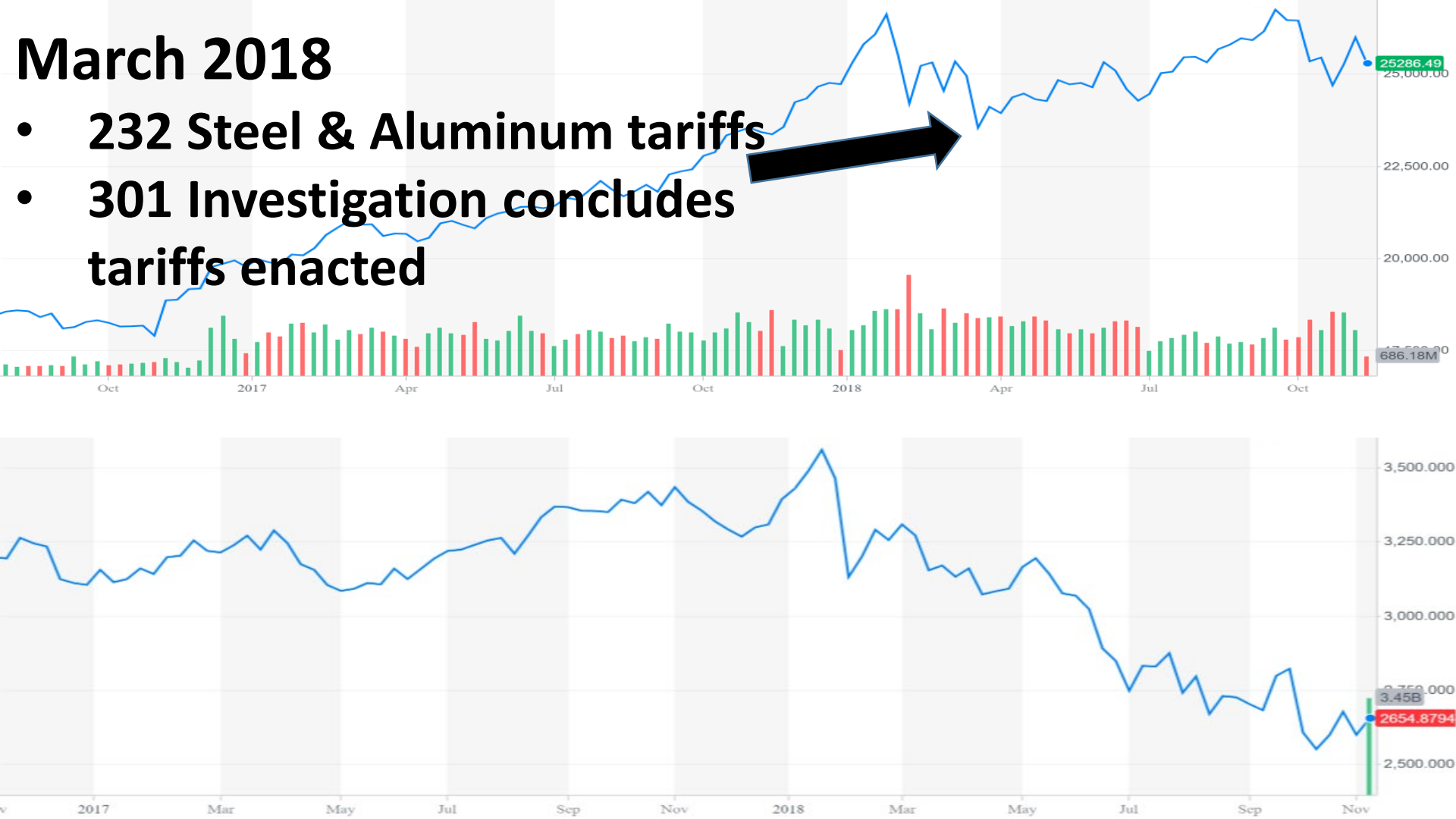
Sect. 201 – harm to domestic industry – solar cells and washing machines

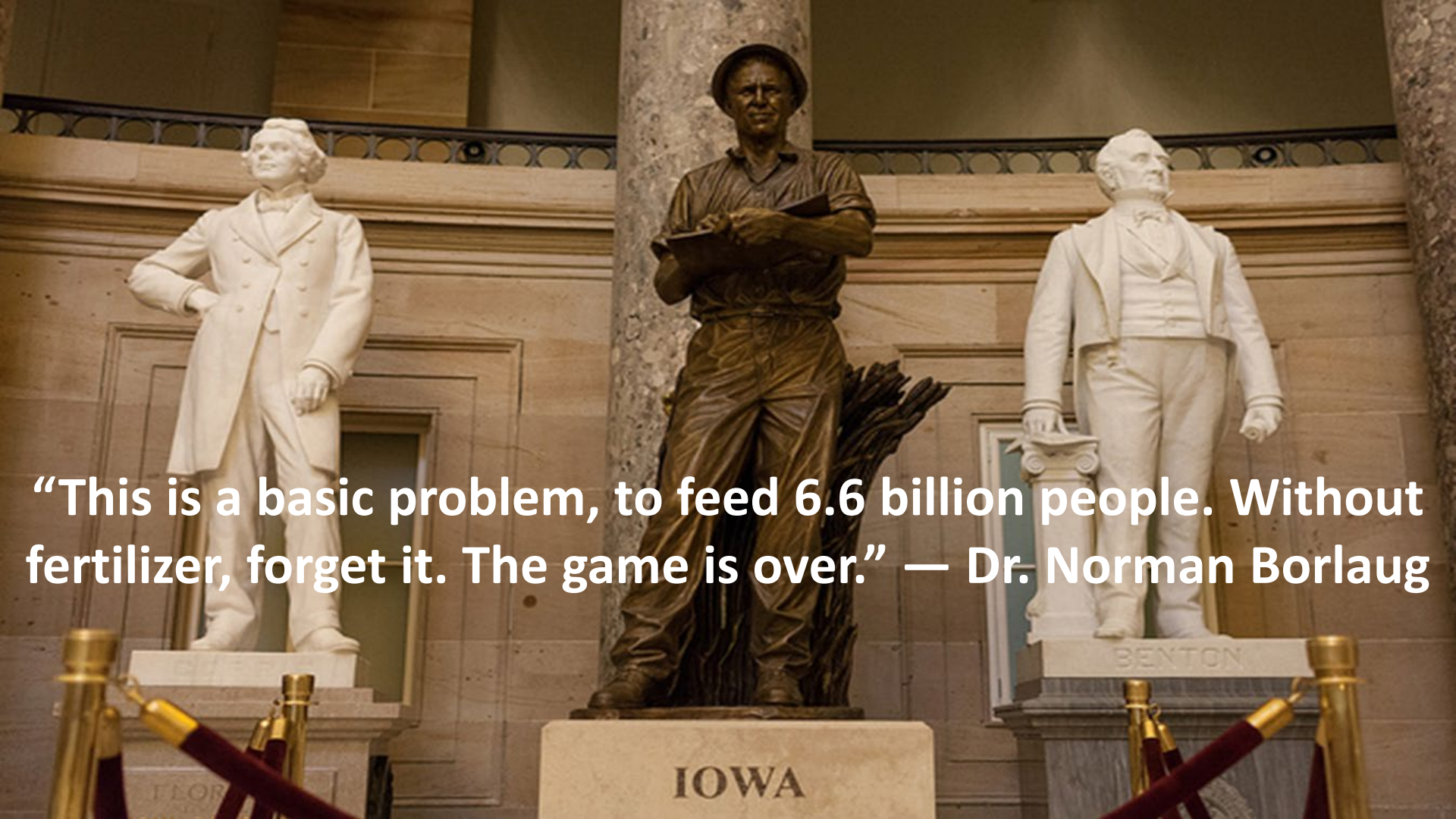
Countries: All countries



March 2018

- 232 Steel & Aluminum tariffs
- 301 Investigation concludes tariffs enacted





“This is a basic problem, to feed 6.6 billion people. Without fertilizer, forget it. The game is over.” — Dr. Norman Borlaug

The image features a large, white circle centered on a solid green background. Inside the white circle, the word "Questions?" is written in a bold, black, sans-serif font. The text is positioned in the upper-middle part of the circle. There are two small, thin black horizontal lines on the green background, one on the left and one on the right, intersecting the white circle's edge.

Questions?