#### Innovations in Ammonia

Trevor Brown, CFA

AmmoniaIndustry.com & AmmoniaEnergy.org

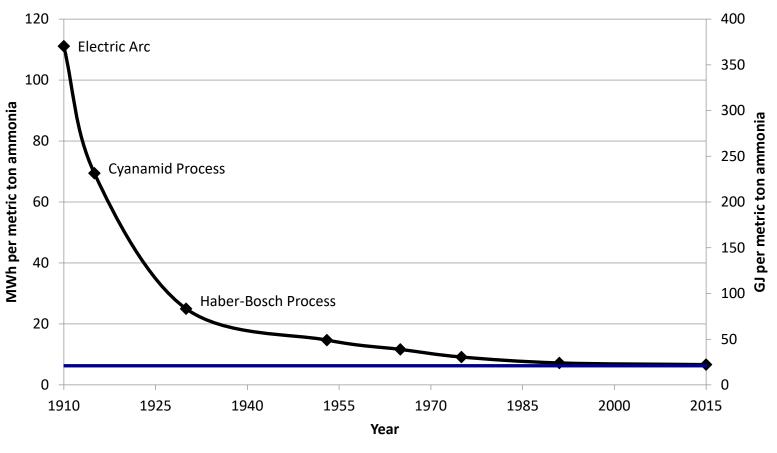
Fertilizer Outlook & Technology Conference Jacksonville, FL, November 13, 2018

#### Innovations in Ammonia

- 1) History of Innovation: Energy Efficiency
- 2) Future of Innovation: Carbon Efficiency
- 3) Low-carbon Ammonia: Available Today
- 4) Green Ammonia Pilot Plants: Electrolysis + Haber-Bosch
- 5) Green Ammonia Markets: Scale and Scope

#### Ammonia Synthesis (Nitrogen Fixation): Energy Efficiency, 1910-2015

Various sources / AmmoniaIndustry.com, November 2018

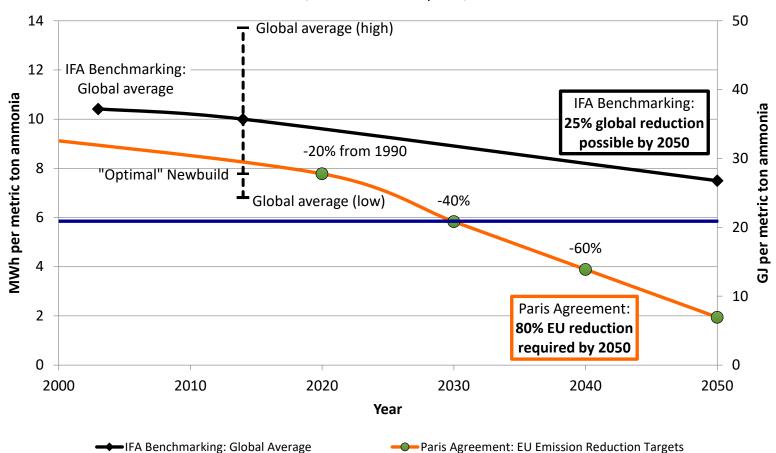


Commercial Nitrogen Fixation Technologies: specific energy consumption

Haber-Bosch: Minimum Input Energy

#### Ammonia Synthesis: Energy Efficiency, 2000-2050

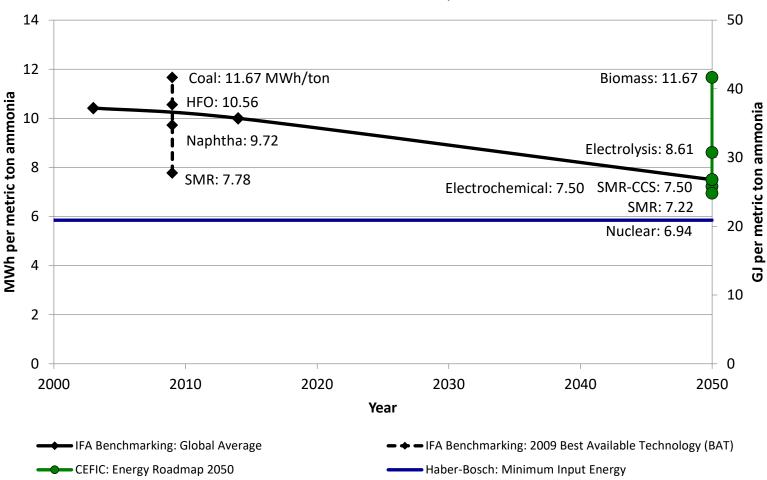
IFA Benchmarks / AmmoniaIndustry.com, November 2018



——Haber-Bosch: Minimum Input Energy

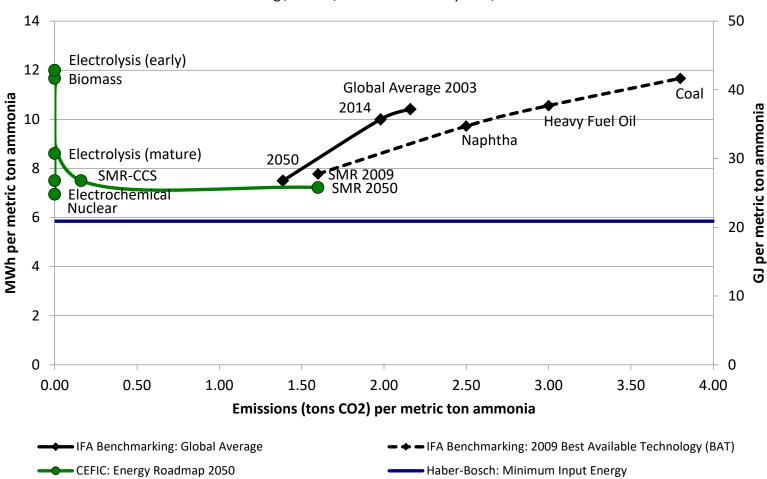
#### Ammonia Synthesis: Best Available Technologies, 2000-2050

IFA Benchmarks / CEFIC / AmmoniaIndustry.com, November 2018



#### Ammonia Synthesis: Carbon Efficiency, 2000-2050

IFA Benchmarking / CEFIC / AmmoniaIndustry.com, November 2018



### Low-carbon Haber-Bosch: Available Today

- Showa Denko, Kawasaki, Japan
- Plastic gasification since 2003
- Ammonia capacity 175 tons per day
- 65% hydrogen feedstock from recycled plastic
- Ecoann™ ammonia sold as premium deNOx product

"Approved and rated high as 'eco-friendly goods for procurement' by major electric power companies."



# Low-carbon Haber-Bosch: Available Today

- Nutrien, Joffre, Canada
- Byproduct hydrogen feedstock since 1987
- Ammonia capacity 1,350 tons per day
- 25% reduction in carbon footprint v SMR
- Alberta carbon tax hits both fuel and feedstock

Credits generated by the Joffre plant can offset emission costs of other plants in the Alberta fleet



# (on the subject of carbon taxes)

- 10/25/2018: On one hand ...
- CEO of US ammonia producer, during Q3 2018 earnings call, responds to question about perhaps expanding ammonia capacity in Canada:
- "The Trudeau government and some of their carbon backstop legislation
  ... they're doing things that are really anti-business and make it very
  difficult for us to want to spend money in that particular area."

# (on the subject of carbon taxes)

- 10/25/2018: On the other hand ...
- PM Justin Trudeau of Canada meets a
   Dutch trade delegation, and receives a
   knitted ammonia molecule mascot,
   'Monia,' from Jacco Mooijer of Proton
   Ventures, renewable ammonia plant
   engineers, in the presence of visiting PM
   Mark Rutte of the Netherlands.
   Photo credit: Adam Scotti

#### Green Ammonia: Back to the future

- Yara (Norsk Hydro), Glomfjord, Norway
- Carbon-free ammonia, 1953 1991
- The world's biggest electrolyzers: two 135 MW units, generating hydrogen feedstock at 30,000 Nm³ per hour
- No market advantage for "green"-ness, eventually not competitive v SMR

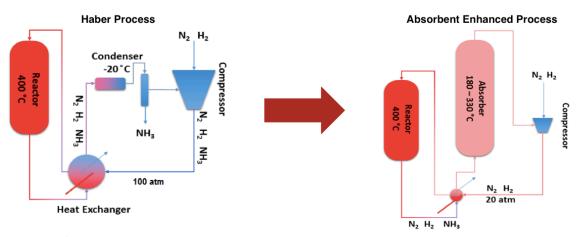


- University of Minnesota: Morris, MN, US
- Operational since 2013
- R&D innovation:
   Scaling down Haber-Bosch to match wind



#### Lowering Capital Cost: Absorbent Enhanced Synthesis

- Absorption instead of condensation<sup>1</sup>
- Lower pressure and less heat exchange (temperature difference)
- Lower capital cost than conventional process, especially at small scale<sup>2</sup>



- FREA: Fukushima, Japan
- Operational since April 2018
- R&D innovation:
   Catalyst development optimized for lowpressure electrolytic hydrogen

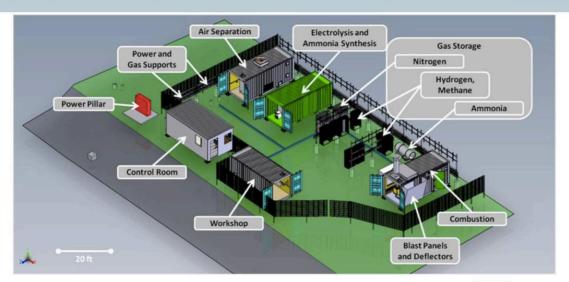


- Siemens: Oxford, UK
- Operational since June 2018
- R&D innovation:
   Business Models: ancillary grid services
   (DSM), energy storage, electrofuel
   production



The Green Ammonia Demonstrator will show the complete cycle of renewable power, storage as ammonia, and conversion back to electricity

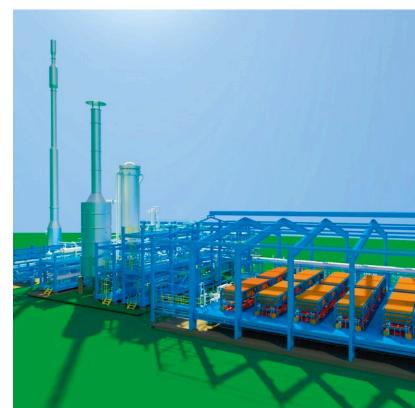
**SIEMENS** 



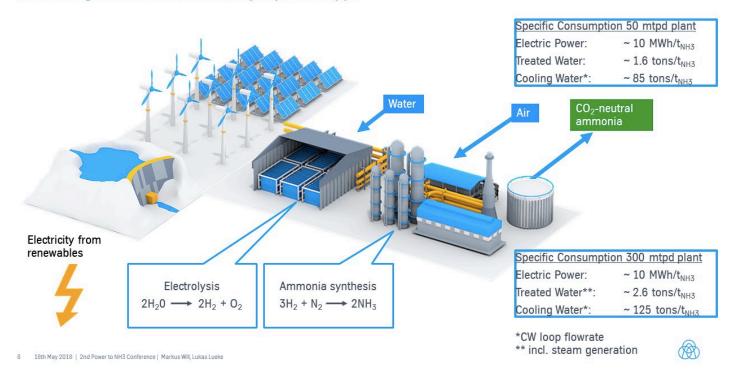




- ThyssenKrupp: Port Lincoln, Australia
- Announced 2018 for 2020 start
- R&D innovation:
   Market development for ammonia
   exports as renewable energy commodity



#### Introducing renewable ammonia by thyssenkrupp





- **Haldor Topsoe**: Denmark
- Announced 2018 for 2025 start
- R&D innovation:
   Staged electrification of industry,
   SMR-ammonia plant revamp

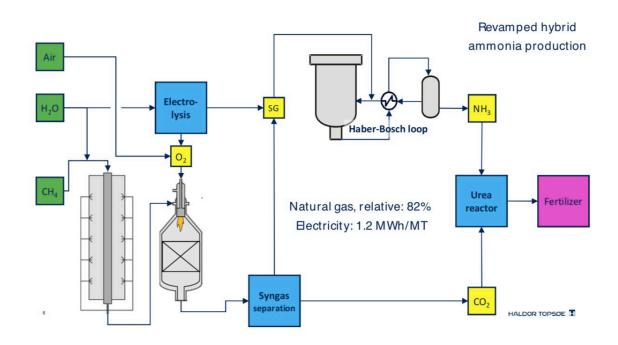
#### **Green Ammonia by SOEC**

Synergy between SOEC and Synthesis

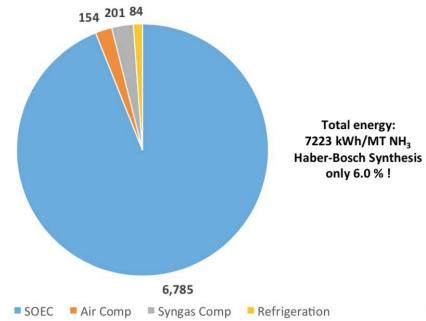


- · Ammonia synthesis waste heat for steam production.
- SOEC more efficient than present electrolysis. Internal waste heat used to split water.
- · SOEC is steam electrolysis. This is new and more efficient!

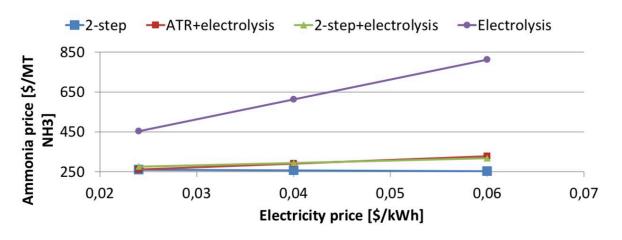
(presented by John B. Hansen in AIChE 2017)



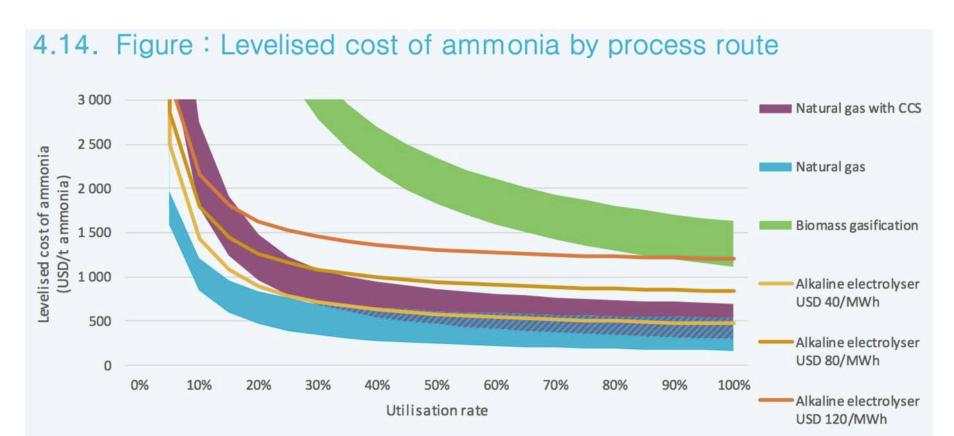
#### Breakdown of power consumption in kWh per MT ammonia



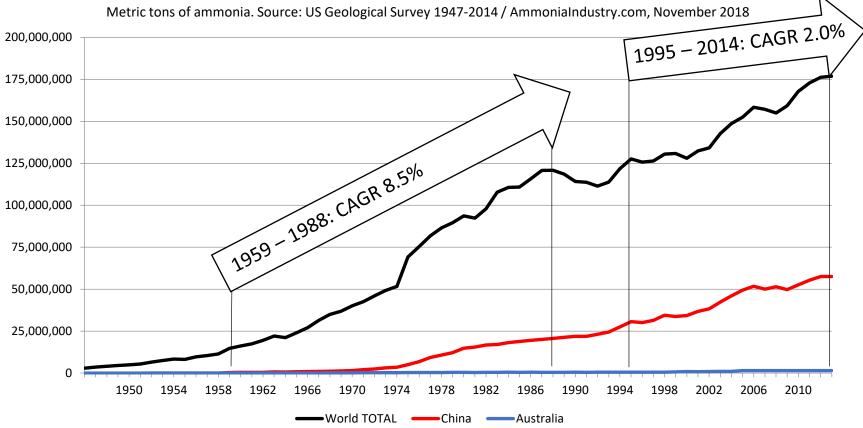
#### Ammonia production price - all inclusive



# International Energy Agency: Economics

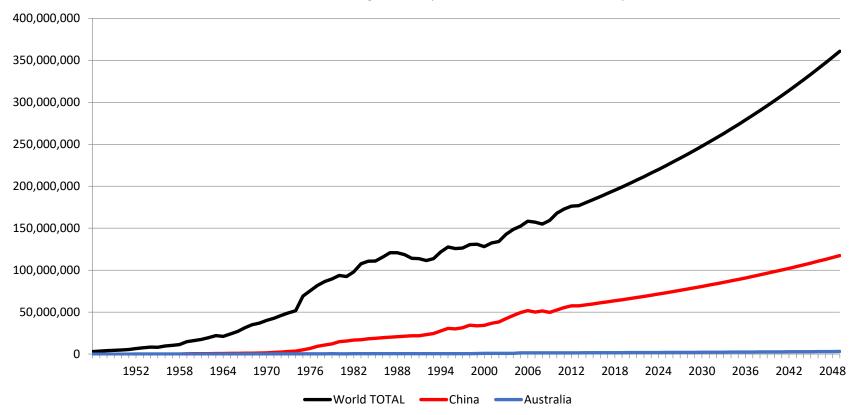


Global Ammonia Production, 1947 – 2014



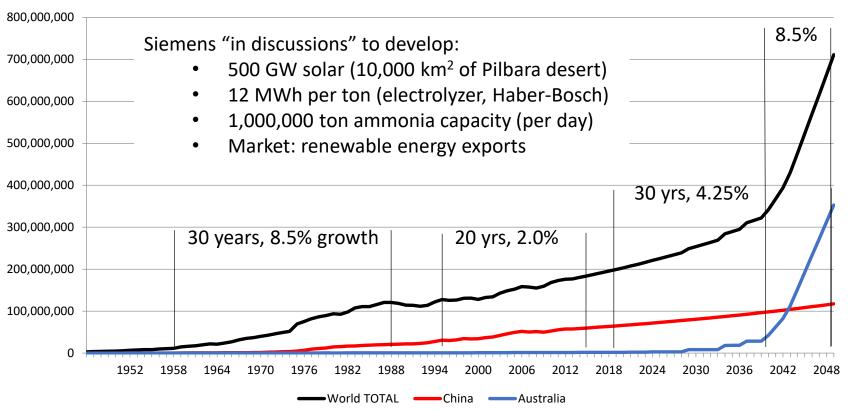
#### Global Ammonia Production, Scenario to 2050 @ 2% growth

Metric tons of ammonia. Source: US Geological Survey, 1947-2014 / Ammonialndustry.com, November 2018



#### Global Ammonia Production, Scenario to 2050 @ export strength

Metric tons of ammonia. Source: US Geological Survey, 1947-2014 / AmmoniaIndustry.com, November 2018



#### The Green Ammonia Market

- Nitrogen Commodity → Hydrogen Commodity
- Homogenous Commodity → Heterogeneous Commodity
   \$ Price Premium = \$ Local Function[Carbon Footprint]
- Green Ammonia (Energy Markets) → Green Ammonia (Ag Markets)
   Low-Carbon Leakage: supply creates demand
- Thank you

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https://ammoniaindustry.com