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Aspects of Coating Technology for Granular Fertilizers

Victor Granquist, Nufarm Specialty Products, Inc.
Lobeco, South Carolina, USA





- The role of coatings in fertilizer performance
- Types of coatings
- Performance examples
- Application techniques
- Cost and selection criteria
- Fertilizer trends affecting coatings
- Conclusions



Role of Coatings on Granular Fertilizers

- A coating is a surface treatment applied to solid fertilizers
- Coatings can be liquid, solid, thermoplastic, reactive
- The function of a coating may be to:
 - Control **dust** emission
 - Minimize **caking** (bag set, pile set)
 - Enhance **flowability**
 - Minimize **moisture** pickup
 - To **stabilize** the surface
 - Improve **compatibility** in end uses
 - To enhance **appearance**
 - Modify **nutrient release** characteristics



Role of Coatings on Granular Fertilizers

- A coating is used to preserve the quality of manufactured fertilizer through shipping, storage and handling
- Typically coatings cannot correct inherent problems in granule integrity or stability
 - Poor shape and surface
 - Excessive porosity
 - Softening over time
 - High moisture content
 - Poor process control or excessive rates
- In some cases, process additives can help to mitigate the above problems, as well as process modifications



Types of Coating Materials

| Type of Coating | Pros and Cons |
|---|--|
| <ul style="list-style-type: none">• Particulates (sometimes called parting agents), clay, talc, etc | Good for flowability and caking, but Increases dust, high amount needed |
| <ul style="list-style-type: none">• Coating oils (fuel oil, asphaltic oils, refined oils, natural oils, fats) | Good for dust, not so good for caking |
| <ul style="list-style-type: none">• Thermoplastic mixtures (wax, waxy surfactants, sulfur, resins, polymers) | Good for dust and caking, somewhat higher cost |
| <ul style="list-style-type: none">• Water-soluble liquids (glycerin, molasses, surfactant solutions, polymer solutions) | For special applications where solubility is needed |
| <ul style="list-style-type: none">• Polymer systems (polymerized film via reaction with surface or crosslinking on top of surface) | Costly, difficult process, but high performance |

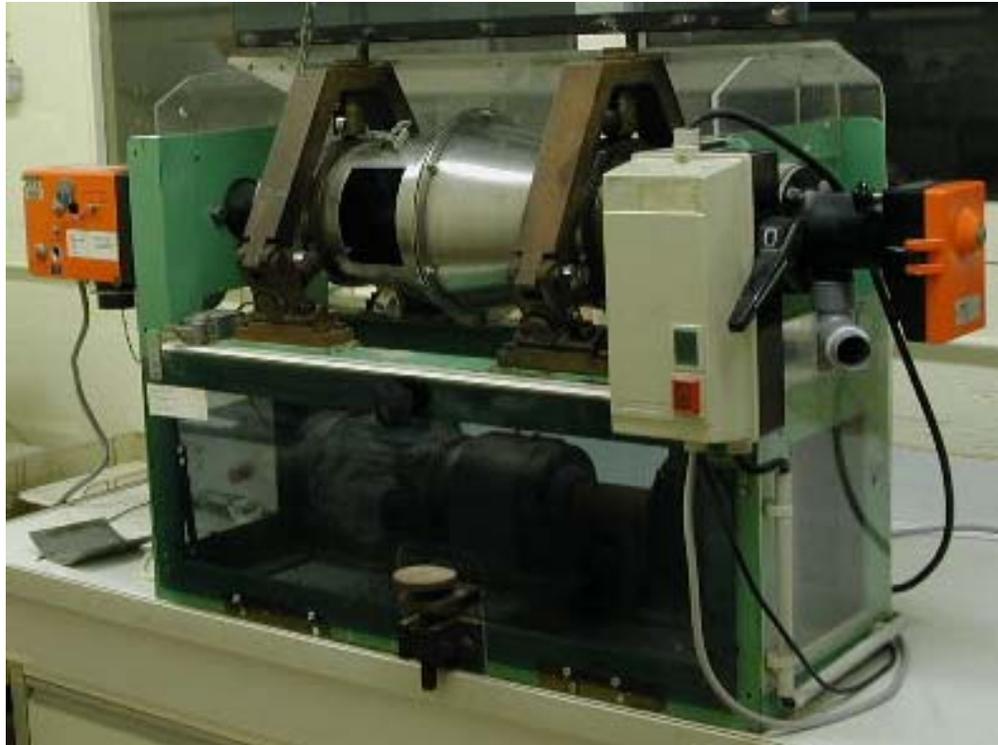


Performance Examples

Dust Control, Granular Sulfur

| Sample Name | mg dust/kg sample |
|-------------|-------------------|
| Untreated | 740 |
| Light oil | 150 |
| Viscous oil | 83 |
| EP 533 | 84 |
| EXP BSO1 | 31 |

IFDC-type gravimetric test

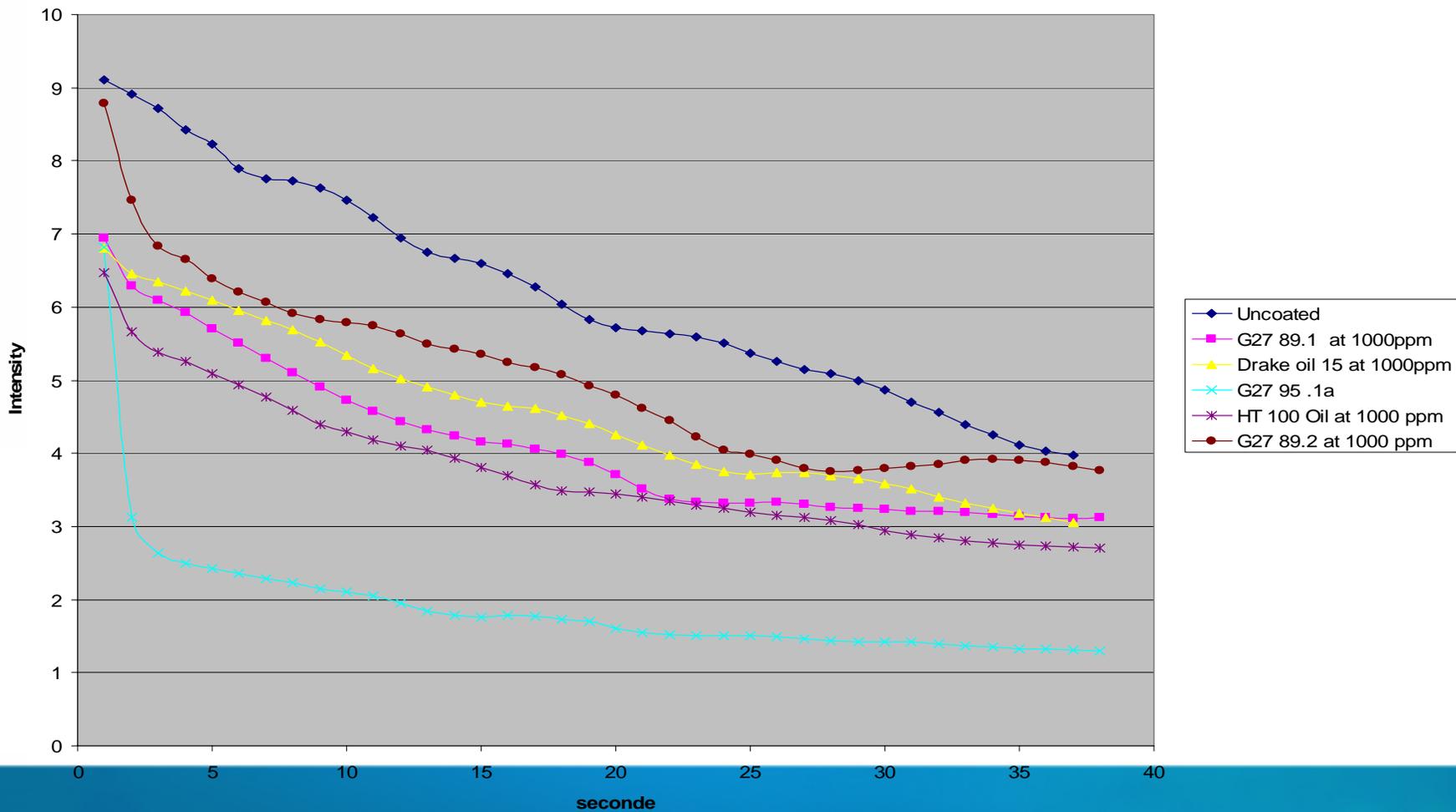


- Rotating drum gives dust emission
- Measures absorbance of light source, output to computer or recorder
- Can differentiate “heavy” and “light” dust
- Can measure abrasion



Optical Dust Test Output

Dust from Dicalcium Phosphate 21P





Wax vs. Anti-caking Product, Effect on Caking tendency

| | |
|---------------------------|-------|
| Uncoated AS | 15.2 |
| wax only, 1000 ppm | 7.4 |
| Galoryl ATH 610, 500 ppm | 0.15 |
| Galoryl ATH 610, 1000 ppm | 0.1 |
| Galoryl ATH 632, 500 ppm | < 0.1 |



“Coating Oil” vs. an Anti-caking/Dust Control Product

Caking test results : August 1, 2003

| Results after 14 days under 2 kg/cm ² pressure | | | |
|---|----------------|-------------------------|-------------------|
| Temperature of fertilizer : 40°C | | | |
| | Dosage (Kg/mT) | Temperature of coatings | Crushing strength |
| Viscous oil | 2 | Ambient | 13,2 |
| Viscous oil | 2 | 90°C | 18 |
| Galoryl® ATH F 100 | 2 | Ambient | FF |
| Galoryl® ATH 714 | 2 | 90°C | FF |
| Uncoated | ----- | ----- | 14,3 |

Note: FF = free-flowing (no caking)

Dust test results: Galoryl Optical Dust Test Method

| Temperature of fertilizer : 40°C. | | | |
|------------------------------------|--------|-------------|------------|
| Temperature of coatings : ambient. | | | |
| | Dosage | Dust index | |
| | Kg/mT | T0 | T15 days |
| Viscous oil | 2 | 3,75 | 8,5 |
| Galoryl® ATH F100 | 2 | 7,5 | 8 |
| Galoryl® ATH 714 | 2 | 4 | 5,5 |
| Uncoated | ----- | 679 | 787 |

Note: Samples aged 15 days @ 40C for final test



Moisture Protection on Ammonium Nitrate



Uncoated

700 ppm Galoryl

1200 ppm Galoryl



Moisture Absorption Test on Compacted Ammonium Sulfate



Coating 1

Coating 2

Uncoated



Application Techniques

- Coating drums: spray inside drum
- Blenders: Spray or inject coating during blending (paddle, ribbon, etc.)
- Screw conveyors: Cut-flight and live-bottom conveyors sometimes used
- Spraying at drop point in conveyor system using some type of enclosure
- Specialized processes such as Wurster, TVA system for sulfur-coated urea, etc.



Optimizing application efficiency

- Maximize surface area exposure, while minimizing void space
- Matching rate of coating application to rate of surface area exposure
- Selection of coating
 - Viscosity/temperature curve
 - Spreadability during application
- Nozzle type, number, concentration, temperature



Application Techniques:

Spray Chamber Operation for Truck Loading





Coating cost per ton of fertilizer

- Low end of range, dust control only, byproduct materials: \$0.50 - 1.00/ton
- Middle of range, dust and anti-caking, other performance criteria: \$1 - 3 /ton
- High end of range: Special compositions, completely soluble in salt solutions, controlled release, food-grade, etc.: \$3 - 10+/ton



Coating selection criteria

- Reasonable cost per ton of product
- Reliable supply/reliable supplier
- Safety, toxicity, environmental fate
- Service/knowledge of supplier
- Performance criteria: Does it work in the field?
- Customer acceptance



Trends affecting fertilizer coatings

- Increase in imports, blends & liquid fertilizers puts pressure on price, **AND** spurs the need to differentiate products via quality
- Quality of imports likely to improve
- Blended fertilizer demands quality improvements for size, compatibility, flowability, dust and abrasion control
- High-performance specialty products will increase due to producer's need to survive in today's market
- Government regulation trends:
 - Reduction/ Elimination of petroleum oils for dust control: Europe
 - Control of nutrient run-off and percolation into groundwater
 - Control of toxic compounds



Trends affecting fertilizer coatings

- Drive toward quality has increased the use of coatings
- Slim margins limit price, thus limiting technological advancement
- High performance at low cost demanded (cheaper and better)
- Factors such as import pressure, regulations, agronomic need and need to differentiate fertilizer products resulting in:
 - Higher tech fertilizer products ➡ higher tech coatings
 - Higher prices for specialty fertilizers ➡ more innovation
 - Increase in controlled-release development and use
 - S, H & E improvements may be needed ➡ “Green products”
- Few coating suppliers exist that can respond effectively to changes in technology



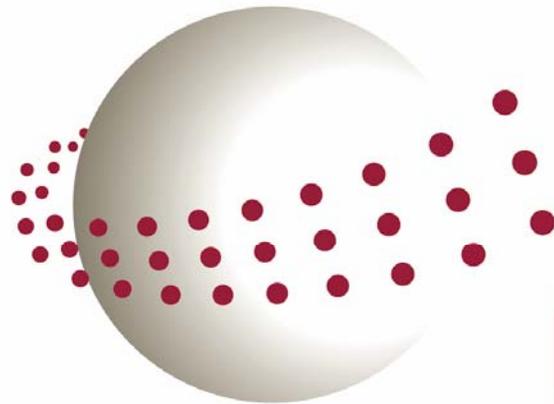
Conclusions

- Low end coatings offer good dust control performance at a low price for row crop fertilizers
- Cannot deliver advanced technology at these prices
- High technology coatings (controlled-release, etc.) available but used only for horticulture, orchards, etc.
- Will the market evolve to allow value-added coating technology use in annual row crop fertilizers?
- Can coating technology adapt such that higher technology will be more economical?

Can we meet in the middle?



Thank you!



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