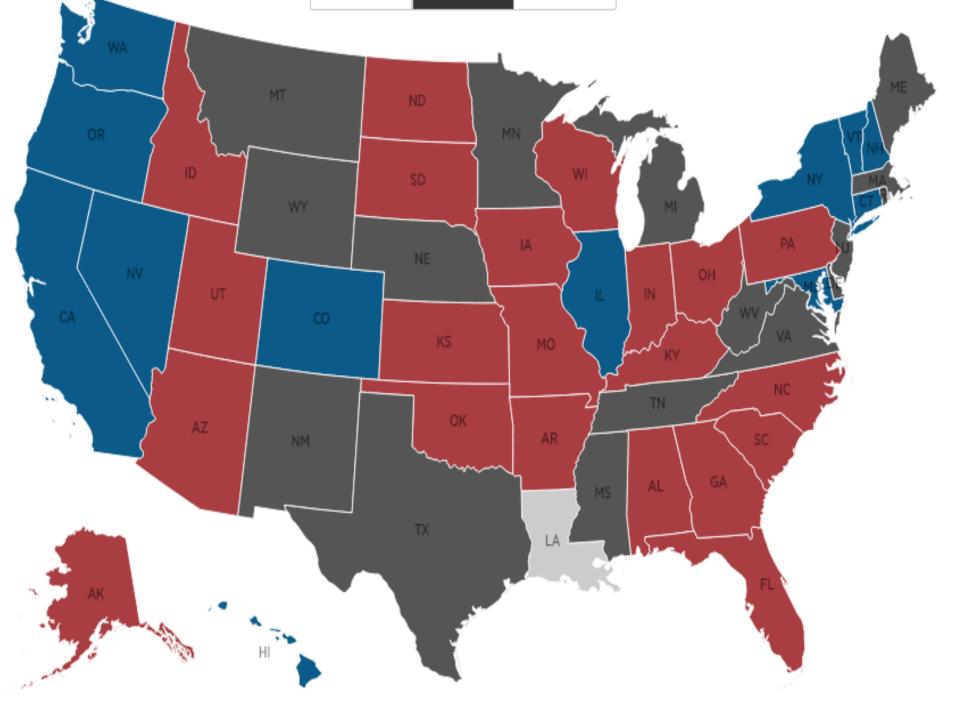


What Made the Difference?

- Ohio 52%-44%
- Florida 49%-48%
- lowa 52%-42%
- Wisconsin 48%-47%
- Pennsylvania 49%-48%





Senate Overview and Outlook

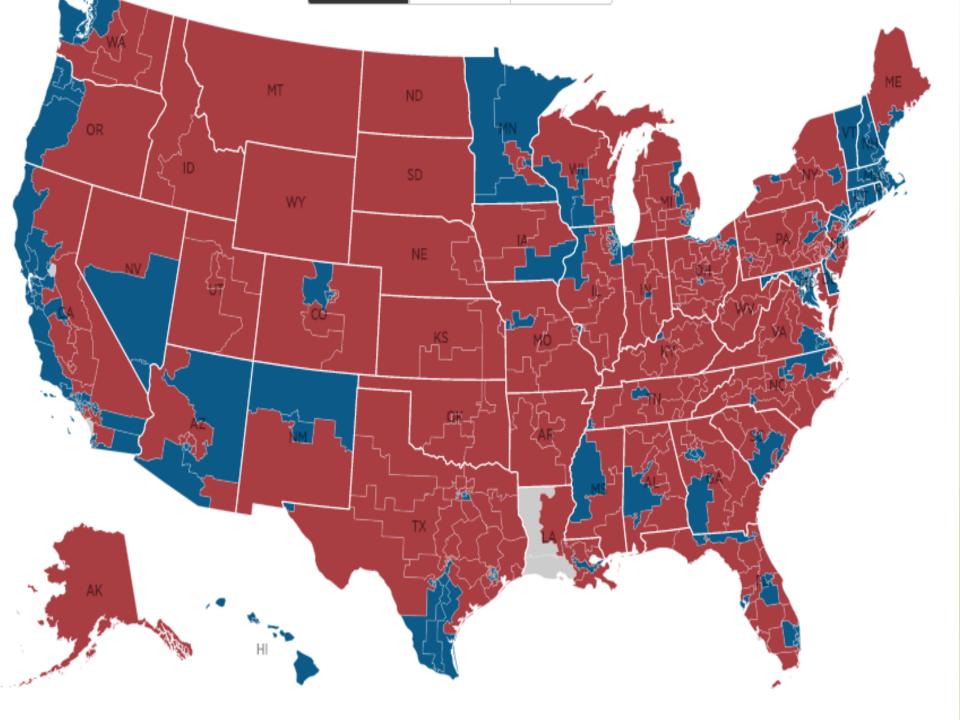
2016

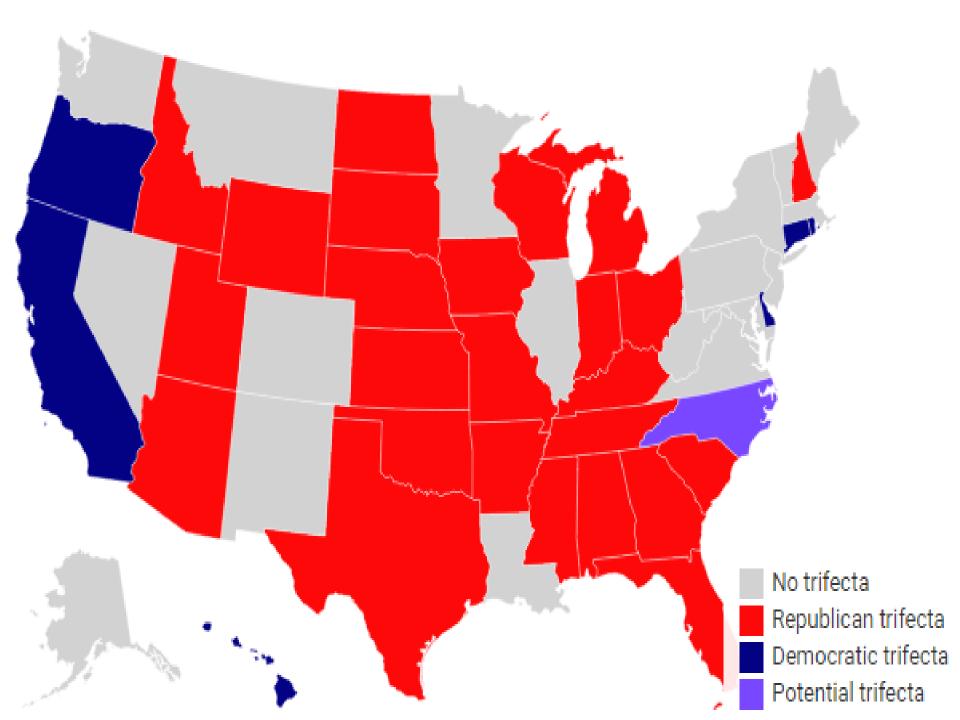
- 52 Republicans
- 46 Democrats
- 2 Independents
- 7 Freshmen
 - 5 Democrats
 - 2 Republicans

2018

- 33 Races
 - -25 Democrats(10 States where Trump won)
 - -8 Republicans (2 considered vulnerable Nev. & Ariz.)







Trump Administration Policy Priorities

- Taxes
- Trade
- Healthcare
- Energy/Environment
- Infrastructure

- Immigration/Border Security
- Regulatory Reform
- Supreme Court Nominee
- 2018 Farm Bill



Important Dates

Week of Jan. 2 – 115th Congress Convenes

March 15 – Current Debt Limit Expires

Feb. 6 – President's Budget Due to Congress

April 15 – Deadline for House and Senate to complete Budget Resolution



WHAT DOES THIS MEAN FOR FERTILIZER ADVOCACY?



TFI Priority Issues

- Water Quality
- Safety and Security
- Clean Air Act
- Transportation
- Energy
- Regulatory Reform



Education, Education, Education!!!

- 7 Freshmen in U.S. Senate
- 55 Freshmen in U.S. House
- New Committee Chairmen
- Thousands of new political appointees

TFI's Mission:

"To share knowledge about the fertilizer industry with members, government and the agriculture industry on issues related to fertilizer and the farm economy"



Congressional Fertilizer Caucus	
Rep. Dan Newhouse (R-WA-4)	Kathy Castor (D-FL-14)
Rep. Bob Gibbs (R-OH-7) Rep. Garret Graves (R-LA-6)	Rep. Cedric Richmond (D-LA-2)
Rep. Luke Messer (R-IN-6) Rep. Markwayne Mullin (R-	Rep. Collin Peterson (D-MN-Rep. Cheri Bustos (D-IL-17)
(Pon Ponnio Thomason (D

O(K-Z)Rep. Tom Rooney (R-FL-17)

Rep. Dennis Ross (R-FL-15)

Rep. Mike Simpson (R-ID-2)

Rep. Pat Tiberi (R-OH-12)

Rep. Bruce Westerman (R-AR-

Rep. David Young (R-IA-3)

Rep. Mike Conaway (R-TX-11)

Rep. Rob Bishop (R-UT-1)

(D-MN-7) ·IL-17)

Rep. Bennie Thompson (D-MS-2)

Rep. Ron Kind (D-WI-3)

Rep. Jim Costa (D-CA-16)

CONGRESSIONAL SITE VISITS









The Political Action Committee of The Fertilizer Institute







- Raised \$144,000
- Contributed \$146,000
- Supported more than 60 Members of Congress
- 98% Success Rate for FERTPAC supported candidates!









Fertilizer Industry Economic Impact Study

FERTILIZER GROWS JOBS

\$141.2B
ECONOMIC IMPACT

This includes the direct contribution, supplier contribution and resulting positive impact of the fertilizer industry on the U.S. economy.



