

THE WEST FERTILIZER INCIDENT: AN INDUSTRY PERSPECTIVE



Fertilizer Industry Round Table
November 21, 2013

W. Daren Coppock
Agricultural Retailers Association
Tampa, FL

WHO IS ARA?

- Mission
 - Advocate & Influence
 - Educate
 - Member Services
 - Result: profitable business environment, adapt to change, maintain FTO
- ~6500 agronomy retail and distribution outlets
- Over 75% of all crop inputs sold to America's farmers come from members



INDUSTRY RESPONSE

- Keep our members informed so they may assess their own situations and respond to inquiries
- Meet with agencies and legislators to share information
- Provided guidelines and encouragement for first responder outreach



FUNDAMENTAL PRINCIPLES

- Do what we can to reduce risk and prevent future incidents
- Ag Retailers provide vital services and products which need to continue to be available
- Provide solutions
 - Efficient
 - Practical
 - Targeted



NEAR-MISSES

- Amendment on minimum insurance coverage
- EPW hearings and letter to Governors
 - Take “all available measures”
- Add AN to EPA’s Risk Management Plan (RMP) requirements
- Calls to ban AN



REGULATIONS – OUR POSITIONS

Support	Do Not Support
Remove EPCRA retail exemption	PSM application to retail
Tailor Fire Code to AN storage	Adding AN to RMP list
Safe Handling of AN rule	Arbitrary IST requirements
Voluntary private SVAs	
Multi-year CFATS reauthorization	

August 1 Executive Order



- Database of retailers and distributors
- Consolidate federal regulations into a single checklist
- Third party non-regulatory inspections to verify compliance with federal regulatory requirements



THANK YOU!



Agricultural Retailers Association

www.aradc.org

+1 (202) 457-0825

1156 15th Street NW, Suite 500

Washington, DC 20005 USA



AgriculturalRetailersAssociation

@agretailers

AgRetailersAssoc

dcoppock@aradc.org