

30

Team Fertilizer & Our Impact!

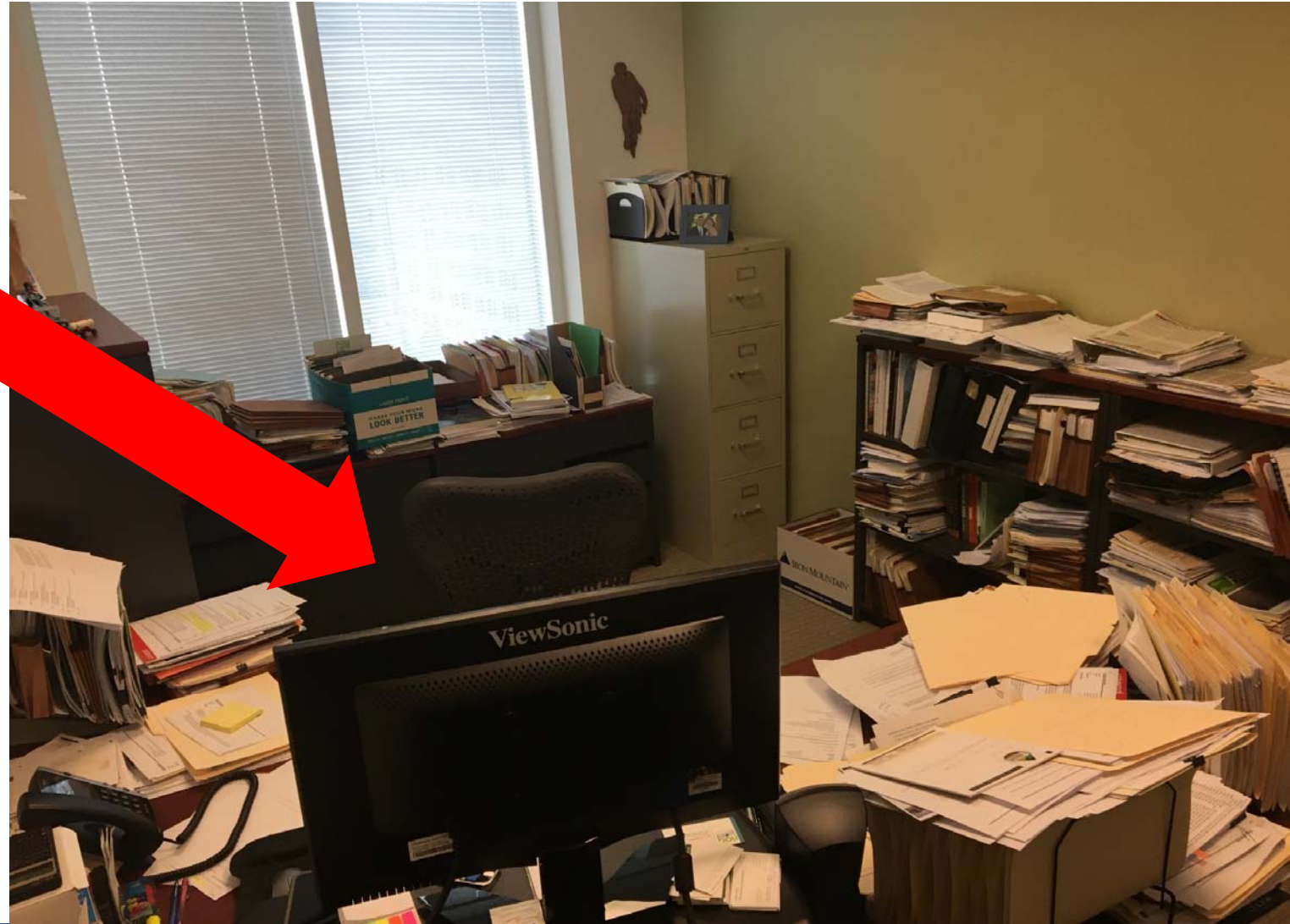
Presented by: Melinda Sposari

Tuesday, November 14, 2017

Agenda

- Methodology
- Sectors
 - Raw Materials & Manufacturing
 - Terminal & Wholesale
 - Transportation & Logistics
 - Retail
- Locations
 - By State
 - By Congressional District
- The Whole Team

Methodology
Insert
Economist
Here



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Raw Materials & Manufacturing

FERTILIZER GROWS JOBS

23K 

MANUFACTURING JOBS

Phosphorus and potassium are mined from natural deposits in the U.S. Nitrogen fertilizer is produced in the U.S. in a chemical process using natural gas as a feedstock.

 FERTILIZERJOBS.ORG

Tweet: The fertilizer industry employs 23K Americans in good-paying manufacturing jobs across the nation.
www.fertilizerjobs.org
[#fertilizerjobs](https://twitter.com/fertilizerjobs)



Terminal & Wholesale

FERTILIZER GROWS JOBS

15K

TERMINAL & WHOLESALE JOBS

Wholesalers and terminal operators offer larger-scale purchasing power and storage facilities that help fertilizer retailers manage risk in the national and international fertilizer market.

 FERTILIZERJOBS.ORG

Tweet: Fertilizer wholesalers contribute \$3B to the economy and provide a vital role in helping farmers.
www.fertilizerjobs.org
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Transportation & Logistics

FERTILIZER GROWS JOBS

\$18B

TRANSPORTATION ECONOMIC IMPACT

Fertilizers must be transported from manufacturing plants to wholesale facilities—and ultimately retailers—by rail, truck and barge.



Tweet: DYK: The fertilizer industry supports 55,000 jobs and \$5B in wages annually in the U.S. www.fertilizerjobs.org #fertilizerjobs



Retail



FERTILIZER GROWS JOBS

51K

RETAIL JOBS

Fertilizer retailers of all sizes, from small businesses to farmer-owned co-ops to national companies, have a positive economic impact in all 50 states.

 FERTILIZERJOBS.ORG



Tweet: Fertilizer retailers contribute \$23B annually to the U.S. economy
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Louisiana

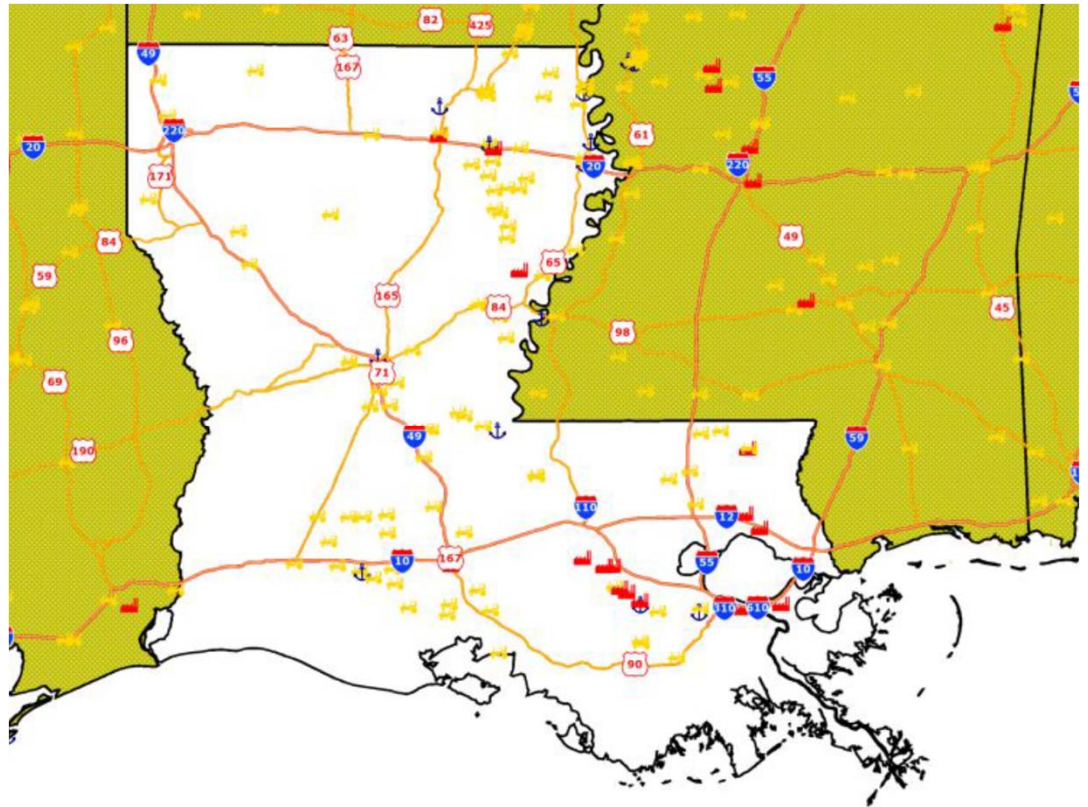
12,608 Jobs

\$922.8M Wages

126 Locations

Economic Impact:

\$5.7 Billion



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53,931 Jobs
\$3.41B Wages
232 Locations

A map of the state of Florida, oriented horizontally. The map shows the state's outline in black. Major highways are depicted as red lines with blue and red shields indicating route numbers (e.g., 1, 5, 10, 15, 20, 25, 30, 35, 40, 45, 50, 55, 60, 65, 70, 75, 80, 85, 90, 95, 100, 110, 120, 130, 140, 150, 160, 170, 180, 190, 200, 210, 220, 230, 240, 250, 260, 270, 280, 290, 300, 310, 320, 330, 340, 350, 360, 370, 380, 390, 400, 410, 420, 430, 440, 450, 460, 470, 480, 490, 500, 510, 520, 530, 540, 550, 560, 570, 580, 590, 600, 610, 620, 630, 640, 650, 660, 670, 680, 690, 700, 710, 720, 730, 740, 750, 760, 770, 780, 790, 800, 810, 820, 830, 840, 850, 860, 870, 880, 890, 900, 910, 920, 930, 940, 950, 960, 970, 980, 990, 1000). Yellow dots are scattered across the state, representing various locations. Red dots are concentrated in the central and southern parts of the state, particularly around the Orlando and Tampa areas. Blue dots are located in the northern part of the state, near the border with Alabama and Georgia. The map also shows the Gulf of Mexico to the west and the Atlantic Ocean to the east.

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Illinois

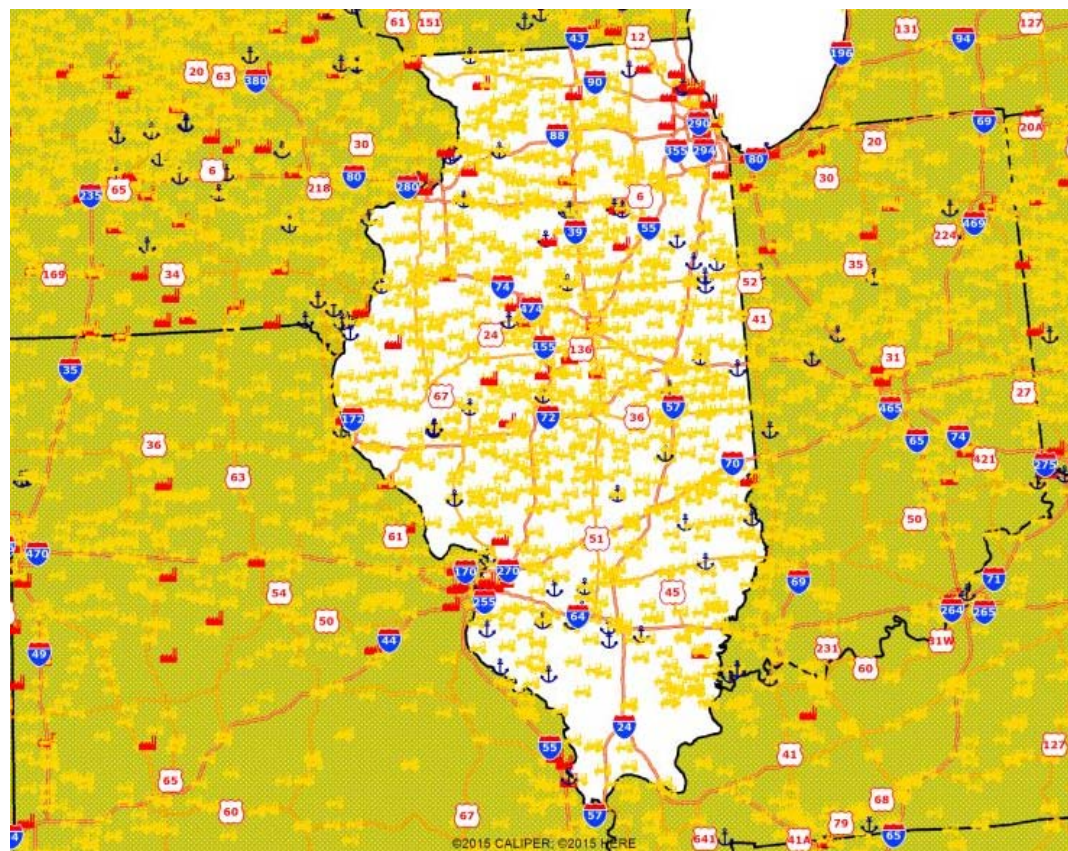
27,594 Jobs

\$2.19B Wages

958 Locations

Economic Impact:

\$1.0 Billion



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The Whole Team

FERTILIZER GROWS JOBS

\$155B

ECONOMIC IMPACT

This includes the direct contribution, supplier contribution and resulting positive impact of the fertilizer industry on the U.S. economy.

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Tweet: DYK: The fertilizer industry supports 495,000 jobs and \$36B in wages annually in the U.S.

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Thank you

Melinda Lee Sposari